**Subject:** TeleMessage Partnership with XXX for Secure Enterprise WhatsApp

Dear YYY,

It was great talking to you yesterday, and I hope we can move forward with this partnership.

You can find some use cases here: [Healthcare](https://www.telemessage.com/wp-content/uploads/2016/12/Vertical-Market-Healthcare-Brochure-for-Web.pdf), [Finance](https://www.telemessage.com/wp-content/uploads/2016/12/Vertical-Market-Financial-Brochure-for-Web.pdf), [Utilities](https://www.telemessage.com/wp-content/uploads/2016/12/Vertical-Market-Utilities-V2.pdf), [Emergency Management](https://www.telemessage.com/wp-content/uploads/2016/12/Vertical-Market-Emergency-Services-Brochure-v1.pdf) (we have more if needed)

Below, you can find a brief of our offering, which you can share with others:

The TeleMessage “**Secure WhatsApp for the Enterprise**” includes iOS and Android Apps that create a secure and compliant Mobile Messaging network for employees.

TeleMessage is the alternative to using WhatsApp in the workplace.
Just as companies manage employee’s emails – we offer them tools to manage mobile messaging, while securing communications, allowing policy enforcement, archiving and ensuring reliable communication.

TeleMessage is similar to WhatsApp but it's:

**Secure**– with TeleMessage, messages and chat conversations are encrypted and password protected. We offer end-to-end encryption, password protection, time-limited messages, forward-locking, remote auto lock and wipe in case of theft or lost mobile devices, and advanced delivery confirmations.

**Managed**– TeleMessage allows you to administer, control, and enforce messaging & information transfer policies. The system includes an administrator interface, message archive, report generator and integrated company address book.

**Reliable**– TeleMessage makes sure that messages are received by the intended recipient worry-free. All IP Push Notifications that are not received within in a timely manner can be sent as a standard SMS message. We’ve also invested in our carrier-grade infrastructure, cross-carrier and cross-device message transmission, and emergency notification alert systems. We guarantee SLA uptime on our Cloud SaaS, and can deploy On-Premises as well.

**IT-Ready** – we’ve developed a range of APIs that can connect TeleMessage to any IT system in order to send messages, including REST, SOAP, XML, HTTP, and more. You can find all of our API documentation and developer resources on our [Developer’s Zone.](http://developer.telemessage.com/)
The solution includes Android/iOS mobile apps, a web interface, an Outlook Plug-In to and APIs.

For the last 16 years TeleMessage has been providing mission critical messaging services to Tier1 Mobile Operators, F500 companies, Government agencies and thousands of other customers – you can rely on us!

I hope you can have customers interested and we have another meeting to visit them.

Thank you,

Gil

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