---------- Forwarded message ----------
From: **Gil Shapira** <gil@telemessage.com>
Date: Tue, Feb 7, 2017 at 4:05 PM
Subject: HPE + TeleMessage Archiving cooperation
To: "Canetti, Dan" <dan.canetti@hpe.com>, "Leibovitz, Hilik" <hilik.leibovitz@hpe.com>
Cc: Gil Shapira <Gil@telemessage.com>

Dear Dan and Hilik,

Thank you for the meeting and the information shared.

I would appreciate if you can do an introduction to the relevant HPE product manager so we can discuss some partnership.

Please find below a brief overview:

TeleMessage is seeking to partner with HPE to Archive Mobile Text Messages, since HPE is a leader in the Archiving Market.

We think this can add value to the existing HPE Content Manager, ControlPoint & Storage Optimizer products.

As I presented to you, we have several offerings in the mobile archiving space, which we would love to present to HPE’s archiving product people.

TeleMessage brings 17 years of experience in the deploying solutions for Tier1 telecom carriers, Fortune 500 companies, and government agencies.

Some of our customers include Verizon Wireless, Sprint, Rogers Wireless, Capital One Bank and many more.

With the tremendous growth in mobile text archiving, we believe teaming with HPE offers a lot of synergy for both parties.

Let me know when is a good time to discuss such a cooperation?

Have a safe and successful trip.

All the best,

Gil

**Gil Shapira |**VP of Business Development

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