**From:** Mark Carlin [mailto:[mark@TeleMessage.com](mailto:mark@TeleMessage.com)]   
**Sent:** Monday, December 5, 2016 5:37 PM  
**To:** 'Crabill, Edwin' <[Edwin.Crabill@uscellular.com](mailto:Edwin.Crabill@uscellular.com)>  
**Cc:** 'Weber, Thomas P' <[Thomas.Weber@uscellular.com](mailto:Thomas.Weber@uscellular.com)>; Andy Klassman <[andy@telemessage.com](mailto:andy@telemessage.com)>  
**Subject:** RE: Enterprise Messaging

Ed,

Sorry for the delay in getting back to you.

Thank you for your interest in adding TeleMessage’s archiving options to your existing Enterprise Messaging offering. As we discussed in the past, TeleMessage has several options depending on the needs of the customer. I have attached a datasheet which I hope clearly outlines all of our options but in case it is too much information I outlined some of it below with some pricing. Let me know when you would like to review it.

Customers can be segmented roughly based on the following needs:

Internal text archiving:

              Company sends to employee

                           Offer US Cellular Enterprise Messaging Gateway (all messages archived)

              Employee to Employee

                           Offer TeleMessage (USCC branded) archiving clients (all messages archived)

Internal and External text archiving:

              Employee to partner, patient, franchise owner, etc

                           Offer TeleMessage (USCC branded) archiving clients to all people (all messages archived)

And/or

                           Offer TeleMessage (USCC branded) Enterprise Numbers (all messages to and from archived)

And/or

Offer network based archiving using the “Copy To” feature

I can turn on the ability to archive all of the current messages being sent by the Gateway and all replies coming back (assuming the format allows it) from all USCC phones (smartphones or feature phones).

We can also turn on the delivery to all carriers.

**No cost**

I then can provide you with an option for USCC branded messaging clients which can be used by internal employees and external customers or patients for communication and all of these messages are archived. This option can be offered on just USCC phones or all carrier phones for Android and IOS.

**Cost is $10,000 to customize and revenue share of 50%**

We also have the option of providing customers each with their own enterprise number which they would use for all business text communications and these messages would all bearchived.

**Cost is $5,000 to customize and revenue share of 50%**

The last option is for USCC to turn on the “Copy to” feature and provide this extension to the US Cellular Enterprise Messaging Gateway. This would enable the customer to provision with you the numbers they wanted to archive messages from and all the storage would be done by the US Cellular Enterprise Messaging Gateway in the cloud.

**Cost is $10,000 to customize and revenue share of 50%**

Best Regards,

**Mark Carlin**